

bühnen SPIEGEL

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... since 1976

Rothlehner

working platforms



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Dear customers, Dear BühnenSpiegel readers

Although economic and structural factors are weighing on the economy, the access industry has so far manoeuvred its way through the turbulent last few years quite well. However, hardly any industry can completely escape long-term stagnation.

The Rothlehner Group's targets for 2024 are more modest in line with the general conditions and are not based on record years of the recent past.

In the meantime, falling inflation rates are at least leading to lower interest rates and in perspective to a greater willingness to invest again.

Over the decades, we have overcome many difficult phases. These were often characterised by weaker sales and stronger demand in the area of maintenance. In our access platform service sector, there have also been repeated instances of growth and innovation.



We have recently made considerable progress in expanding our Lift Manager service network in Germany.

The existing branches with workshop and mobile service are growing, for example in Datteln to six employees and in Bobstadt to five employees.

New service locations and technicians have been added, such as in the Mühlhausen and Oldenburg areas.

In total, up to 26 fully equipped service vehicles with trained service technicians are on the road for our customers in Germany every day - already over 50 within the Rothlehner Group.

The service sector is also continuing to grow in Austria, the Czech Republic, Poland and Slovakia.

In view of these long-term positive developments, it is also important to look back on the human relationships that have characterised our company over the years.

The fall of the inner-German wall 35 years ago was also a significant milestone for us.

We look back fondly on the exciting pioneering period at the beginning of the 1990s with the many new business relationships and friendships in East Germany - always characterised by personal appreciation and mutual respect.

Roland Jäkel and Manfred Rothlehner have now enjoyed 33 years of fruitful co-operation.

In the joint service company Lift-Manager GmbH, Silvana Jäkel and Robert and Thomas Rothlehner were recently appointed to Roland Jäkel's management team as part of the succession plan.

Robert and Thomas Rothlehner were also recently appointed as managing directors of Rothlehner Arbeitsbühnen GmbH and are running the company together with Manfred Rothlehner.



As the year draws to a close, we wish you, your families and your employees a wonderful Advent season and a Merry Christmas as well as good luck, health and success in the New Year 2025.

Manfred Rothlehner
 Rothlehner Arbeitsbühnen GmbH

Roland Jäkel
 Lift-Manager GmbH

Lift manager overhauls large truck-platforms for Norwegian rental company

Bühnenspiegel interview with **Jack van der Mey**, Managing Director of Drammen Liftutleie AS.

Drammen Liftutleie AS, under the management of Jack van der Mey in the second generation since 2019, is an established family business with almost 40 years of experience in the rental of machinery and equipment.

The company's head office is located in Drammen, south-east of Oslo / Norway. With a dedicated team of around 80 employees, Drammen Liftutleie rents out several thousand machines and devices, emphasising quality and repairing and maintaining 99% of the products in-house.



***Bühnenspiegel*:** Mr van der Mey, what are your priorities when it comes to overhauling your rental machines and equipment?

***Jack van der Mey*:** We have found that the value lies in the extended useful life of the machine. As the general price of machines has increased, we see that in many cases it is more effective for us to overhaul them than to buy new.

***Bühnenspiegel*:** You recently had a Wumag WT610 from 2012 refurbished by Lift-Manager. What was the main reason for this decision?

***Jack van der Mey*:** We really liked the design of the machine and wanted to keep it running for another 5-7 years. This was a great solution for us as the machine is now running every day in Norway.

***Bühnenspiegel*:** What role does the service provider Lift-Manager GmbH play in your business model?

***Jack van der Mey*:** Lift-Manager has made a significant contribution to our service. We are impressed by their expertise and high quality standards when it comes to reconditioning our large equipment. Our positive experience with the Wumag has motivated us to have a 10-year-old Palfinger 320 completely overhauled by Lift-Manager and perhaps to have others followed.

***Bühnenspiegel*:** What is particularly important to you when selecting partners and service providers?

***Jack van der Mey*:** Good craftsmanship and good communication.

***Bühnenspiegel*:** Finally, what would you like to tell our readers about Drammen Liftutleie AS?

***Jack van der Mey*:** Drammen Liftutleie AS is a rental company based in Norway. We have a fleet of around 5500 rental units and employ almost 80 people. Our company specialises in infrastructure markets such as bridge, tunnel and rock reinforcement as well as the general construction industry in Norway.

***Bühnenspiegel*:** Mr van der May, thank you very much for your comments and for the trusting cooperation with Lift-Manager, the service company of the Rothlehner Group.

News from the Lift-Manager branch in Datteln

With the move to a new, larger premises in Datteln, Lift-Manager GmbH offers its customers even better and faster service for their work platforms.



Workshop and storage areas of over 1,200 square metres with a 3 t crane also offer the possibility of repairing large equipment.

With four fully equipped service sprinters, technicians are on duty for customers every day.



Service
Datteln

Lift-Manager service stations



B200T: Rothlehner's best-selling GSR telescopic model

GSR B200T Compact on 5.5 t delivered to the city of Remagen

The city council of Remagen recently took delivery of a new **B200T Compact on Sprinter 515 CDI**.

The new aerial work platform replaces a **GSR E200T Compact** from 2008, which has been performing the tasks in the municipal operation for all these years.

The new **B200T** also offers **vehicle-wide vertical stabilisation**, ideal for use in inner-city areas where a minimum working-width is required.



B240PX + E290PX for MS Hubliftverleih

We delivered two new GSR access platforms on a Mercedes chassis in graphite-grey to our long-standing customer **MS Hubliftverleih in Hennef**.

The rental company is replacing two existing vehicles of the same type from its rental fleet. The new **E290PX on a Mercedes Atego 7.5 t** offers a working height of 28.7 m and a lateral outreach of 15.5 m with an up-and-over height of 11 m.

The second machine, the **B240PX on a Mercedes Sprinter**, is equipped with a 230 V electric drive.



We would like to thank our customers and wish them successful operations with the GSR truck-mounted machines!



GSR B270T

Soon, we are expecting the new **GSR B270T Comfort X on 3.5 t**, available on Mercedes **Sprinter** and **Iveco Daily**. The telescopic model with a working height of around 27 m has a newly designed, weight-optimised subframe and a 5-section telescopic boom made of high-strength steel.

The **B270T** will also be on show at **BAUMA 2025**, along with a number of other innovations.



Electric operation + Easy Powerpack 3600

The optional 230 V electric drive enables **emission-free and quiet operation** of the stabiliser- and lifting-functions of truck-mounted work platforms.

This additional drive type, which can be ordered and retrofitted to almost all GSR work platforms, is enjoying increased demand.



An ideal addition is the **Easy Powerpack 3600**, a **portable battery** for locations without a 230 V mains supply.

R 180: The best-selling EASYLIFT spider lift at Rothlehner

2 x R180 delivered to Peter Cramer

Rental company Peter Cramer GmbH & Co. recently took delivery of two EASYLIFT R180s in the company's well-known green and orange livery.

The fully hydraulic track-mounted platform with

- 17.6 m working height,
- cable remote control and
- automatic levelling

is easy to operate, has a low weight of 2330 kg and a lateral outreach of over 9 metres.

Thank you very much and we wish you successful operations!



EASYLIFT RA31

An EASYLIFT RA31 was recently used at St George's Church in the district of Ebersberg, near Munich.

The purpose of the job was to assess and document the condition of the masonry blocks in order to prepare the planning of the renovation.

The alternative of using a large truck-mounted working platform from the road side would have required the road to be closed.

The lightweight articulated telescopic spider lift was therefore predestined for use in confined spaces and on sensitive ground.

Thanks to the low weight of this machine, it was also possible to safely access all areas in the former cemetery.

RA53

R420

R360

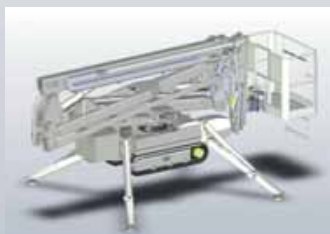
RA31

R300

R260

RA26

RA24



New: EASYLIFT RA21

At **Bauma 2025**, EASYLIFT presents the new RA21 with >20 m working height.

The new double-articulated spider lift weighs less than 3 tonnes and is based on EASYLIFT's proven modular system.

As much performance as possible with as much technology as necessary - that was the development goal for the new RA21.

The full basket load is available in the entire working range.

RA21

R210

R190

R180

R160

RA15

R130

DK18: The best-selling DENKA•LIFT

4 DENKA•LIFT DK18 to Roggermaier

In the summer, the fourth of the DENKA•LIFT DK18 - quartet ordered in 2024 was delivered to Roggermaier GmbH in Aschheim.

The telescopic trailer-lifts produced by Rothlehner were equipped with automatic levelling, permanently mounted LED rear lights, and brushes on the telescopic ends.

The track-units provided by the customer were installed according to the electrical layout plan and the customer's labelling was applied.

DENKA•LIFTs have been used by Roggermaier in rental since the early 1990s.



Managing Director Roman Roggermaier comments:

"We have several DENKA•LIFTs in our fleet. The low weight and uncomplicated handling of these solid, versatile machines is highly appreciated by our rental customers.

On the other hand, with Rothlehner and their service company Lift-Manager, we have efficient partners with reliable service".

We at Rothlehner are delighted about this long-standing, trusting co-operation and wish successful operations with the DENKA•LIFTs.

DENKA•LIFT DK25 and DL30, the record holders in their class



The special DENKA-typical advantages such as **low weight** and **easy operation** continue with the DK25 and DL30 model, the champions of trailer-mounted work platforms. In the 2.5 t class with 25 m working height and in the 3.5 t class up to 30 m working height.

The aluminium telescopes, which have been tried and tested for decades, are highly relevant in terms



of quality. They give the DENKA•LIFTs their stability and solid performance parameters as well as their enormous durability.

Combined with the high quality of workmanship and the components used, this results in a remarkably high value retention of the investment.

And environmentally friendly battery drive is really nothing new with DENKA•LIFTs, but has been a proven standard for decades.

Spare parts are still available even for older models.

Lift-Manager, the service company of the Rothlehner Group, is responsible for the worldwide responsible for the worldwide DENKA spare parts service.

Second Life - also for DENKA•LIFTs

What Lift-Manager does for large scale machines (see page 3) also applies to ageing DENKA•LIFTs.

Even for old versions, or the particularly narrow **Junior** and **Narrow** models, all parts are available that enable professional refurbishment, including in-house repainting and thus a **Second Life** for the appliances.



DENKA•LIFTs
Made in Germany



DENKA•LIFT -
product videos
on YOUTUBE

EuropeLift TM15TJi and TM16TJi

The **TM15TJi** and **TM16TJi** fulfil the desire and need of many users for a **telescopic device with a movable jib arm**.

In this trailer-mounted class, the jib arm of the EuropeLIFT TJ-series is a unique selling point on the market.

This design combines the features of the classic telescopic boom with the **90° movable jib** for demanding work, e.g. on roofs and facades.

The **standard drive with 230V and petrol engine** can be optionally equipped with a **diesel engine or battery drive**. Auto-levelling and a cable remote control for the manoeuvring drive are also available.

For PV cleaning, but also for other sectors, an **optional water pipe** installed on the boom can be a solution for safe and efficient cleaning works.

The proven modular system is also used for this model.

And the simple operation and good price-performance ratio are typical for EuropeLIFT.



TM13G



TM13T



TM15TJ



TM16TJ



TM16GT



TM18GTI



TM21GTI

Haulotte HT23 RTJPro

The 10th Haulotte for **Ponsold Dach GmbH** in Austria,

under the management of the twin brothers Hannes and Thomas Ponsold, which specialises in hall construction, flat roofs, facade construction and tinsmithing, was delivered in the summer.

The company near Graz has now opted for **three more machines of this type**.

The Haulotte **HT23 RTJPro** offers a working height of 22.50 metres, a lateral outreach of 18.30 metres and a basket load of 230 kilograms and a second load curve of up to 450 kg, thanks to the optional **DUAL Load** function.

Equipped with a powerful diesel engine and all-wheel drive, it can handle gradients of up to 40%.



Managing Director Hannes Ponsold

The 'Pro model' has an **pendulum axle and differential lock as standard** for optimum stability on uneven ground, plus four steered wheels for maximum manoeuvrability.

The best lifting speed combined with **four simultaneous movements** and 360° rotation of the boom guarantee that the work zone is reached quickly and increase productivity enormously.

We would like to thank you for the trust you have placed in us and wish you every success with the Haulotte machines.



New member in Sales Austria



We are pleased to announce that we have been able to recruit **Timotheus Schneider** as a new member of our team in Austria.

Alongside Bernhard Spörk, our branch manager of Rothlehner Austria, Timotheus will be responsible for the sale of new and used work platforms throughout Austria.

Rothlehner's core brands include the trailer-mounted platforms **DENKA** and

EuropeLift, **EasyLift** tracked machines and **GSR** truck-mounted platforms, as well as scissor lifts and self-propelled platforms from **Haulotte** and **PB**.

A wide range of used equipment completes the product range.

Timotheus Schneider has relocated to Graz from Germany with his family and brings valuable experience and expertise in technical sales with him, that will benefit us and our customers.

We warmly welcome Timotheus and we are convinced that he will make a significant contribution to our mutual success.

Together we remain committed to providing our customers with the best solutions and quality products.

Aerial work platform service in Austria



What would sales be without efficient technical service?

It goes without saying that a prerequisite for successful sales at Rothlehner has always been a competent technical service and a reliable supply of spare parts.

The service in Austria is constantly evolving. With two workshops in Villach and Graz, as well as several fully equipped service vehicles, the team offers fast response times throughout Austria. Regular training and further education, as well as constant updating of the equipment

guarantee a high level of expertise.



Photo: Service-Manager Thomas Biedermann lends a hand to a Bronto.

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Rothlehner working-platforms

Product Range

- ▶ Trailer-mounted up to 30m
- ▶ Truck-mounted
- ▶ Scissor-technology and self-propelled
- ▶ Specialised narrow equipment
- ▶ Crawler mounted
- ▶ **Used equipment**

Services

- ▶ Consulting
- ▶ On-site customer service
- ▶ Spare part service
- ▶ Oil filtration, bio-oil
- ▶ General maintenance
- ▶ Project planning
- ▶ Finance
- ▶ Insurance
- ▶ **IPAF**-training centre

Location:



Everything under one roof

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current range of second hand & stock machines



25742 - Haulotte Star10
 10m - Battery - year 2024



23811 - PB Dino 12Z
 11,5m - Battery - year 2023



24455 - EasyLift R180
 18m - 230V & petrol - 2024



24189 - GSR B240PX
 23,7m - Mercedes - 2024



26042 - EasyLift RA31
 30,2m - Batt. & Diesel - 2024



24822 - Europelift TM16TJi
 16m - 230V & petrol - 2024



22949 - Haul. Compact 10
 10m - Battery - year 2022



24858 - DENKA*LIFT DK25
 25m - Battery - year 2024



26597 - Compact Star 8S
 8m - Battery - year 2022



23788 - GSR B200T
 20m - Mercedes - year 2024



24783 - JLG 510AJ
 17,8m - 4x4 Diesel - 2014



23361 - PB S100-12EL
 10,00m - Battery - 2023



29998 - Haulotte HS15E Pro
 29999 - Haulotte HS18E Pro
 full-electric 4x4 - Bj. 2023



18014 - GSR B180T
 18m - Nissan 52.000km - 2019



20650 - EasyLift RA24
 23,5m - 230V & Diesel - 2022



22848 - GSR E290PX
 28,3m - on MAN 7.5t - 2024



29997 - Haulotte HA 16E Pro
 16m - Battery - Bj. 2024



7413 - DENKA*LIFT DL18
 18m - Battery - year 2006



25383 - Haulotte HA16RTJ
 16m - Battery - year 2023



8893 - DENKA*LIFT DK18
 18m - Battery - year 2013



26588 - Haul. Compact 12
 12m - Battery - year 2022



11991 - DENKA*LIFT DL30
 30m - Battery - 2007



25437 - DENKA*LIFT DK25
 25m - Battery - year 2002



24759 - Haulotte Star10
 10m - Battery - year 2013



26703 - Haul. Compact 12DX
 12m - Diesel 4x4 - 2015

For an offer please note machine-number on backside and send it back to us.

You can find all our available machines online at:

www.rothlehner.com

Your personal response-form

We wish ...

Our E-Mail-address:

Our Internet-address:

Contact person

Please fill in address and contact person

I'm interested in:

New DENKA•LIFTS



DK 18

DK18



DK 25

DK25

Basket on the rear



DL 18/21

DL18/21



DL 25/30

DL25/30

Basket in front

 Used DENKA•LIFTS, type _____

 DENKA•LIFT Spare parts
 Technical support

I have used DENKA•LIFTS for sale or to replace: type _____

We are interested in used machines, please offer:

trailer platforms special narrow machines scissor platform selfpropelled

Please offer used machines from frontpage or from your homepage

www.rothlehner.com: (please fill in number) _____ / _____ / _____ / _____ / _____

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