

bühnen SPIEGEL

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... since 1976

Rothlehner
working platforms



TM21GTi

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Dear Customer, Dear Bühnenspiegel Reader,

Another turbulent year is drawing to a close.

Turbulent years are increasingly becoming the norm – so it seems!

The working platform sector has managed to manoeuvre pretty well through this multi-crisis period despite the enormous challenges confronting the economy, politics and society.

The significantly decreasing Manufacturer Price Index for commercial products gives hope for a further fall in the inflation rate, and therefore at least a settling of the price turbulences and interest rate development.

For the sale of working platforms, we are in plan for this year and continue to expect a relatively robust demand for our product range.

Trade fairs continue to lose their significance as a marketing tool. The costs and expense of a trade fair are in competition with digital alternatives for

product presentations and customer acquisition.

Personal advice about products and applications and a reliable service structure with trained service technicians are at the forefront for us. And our focus is on long-term, trustful customer relationships.

To further develop these structures, we place great value on further training and an increasing use of digital tools, such as professional service software and the use of digital end devices.

For this purpose, dispatchers from Jänkendorf and Massing and team leaders in the field of mobile service and workshop have been trained in handling this software.

In the course of this, different processes have been analysed, discussed and brought to one level.



Our service subsidiaries in Germany continue to be further developed by Lift-Manager.

Recently, the teams from our subsidiaries in Datteln and Breitenfelde were increased from four to five technicians, and in Berlin-Rangsdorf, a second service technician has been employed. Here a workshop has been rented to carry out some repairs under roof.



We plan further staff growth in our service area in the regions Oldenburg/ Bremen, Ulm/Stuttgart and an expansion of the team in Bobstadt/Mannheim.

The Rothlehner Group service network is not only expanding in Germany - see also the article on page 8.

In drawing the year to a close, we wish you, your families and employees a wonderful advent season, Merry Christmas and much luck, health and success in 2024.

Manfred Rothlehner

Manfred Rothlehner
 Rothlehner Arbeitsbühnen GmbH

Roland Jäkel

Roland Jäkel
 Lift-Manager GmbH

Six wheel-gripper lifts for large-scale machines.

Lift-Manager recently purchased six wheel-gripper lifts for servicing large, triple-axle truck-mounted working platforms.

As a result, working platforms up to 45 tonnes in weight can now be lifted in the workshop in Jänkendorf.

Especially when working on the chassis or the outriggers, it is now possible to work with even more safety and better ergonomics thanks to this equipment.

Additionally, an adapter with ball head was purchased which enables the safe lifting of trailer-mounted working platforms (e.g., a DENKA•LIFT DL30 with 3.5 t.)

Thanks to variable height and better accessibility, both work safety and efficiency have been improved in the work procedures. And in comparison to working on a horizontal board, there is significantly less physical strain on the employee.



DENKA•LIFT Junior



Since the production of the DENKA•LIFT Junior was stopped in 2018, older Juniors regularly come to Lift-Manager for reconditioning.

Using various refurbishment variants, this popular narrow DENKA trailer-mounted lift with less than 1 t weight can be upgraded again according to customer requirements for another decade. A 6-month guarantee is included.

Our
RECONDITIONING-PACKAGES
 for your **DENKA•LIFT JUNIOR 12**

Recently a DENKA•LIFT Junior from Zeilinga/Berlin from 2008 was completely overhauled including a new paint work – see photo.

Haulotte training

In October, basic training for Haulotte machines was carried out in Jänkendorf.

During the three-day training course, **Holger Mack from Haulotte** familiarised the technicians with software / Level 3. Here the focus was on the **Compact AE scissor lifts, Star10 and HA12CJ+**.

Within the scope of this service training, also the **DGUV (German Social Accident Insurance) qualification** for the new colleagues from Datteln and Bobstadt was carried out by Roland Jäkel.

As a result, the new colleagues are now also qualified to carry out annual inspections on working platforms and for servicing Haulotte machines.



Tent hall by Agricultura-Modular

The 20 x 8 m tent by Agricultura was built up in a day.

This mobile hall system of Agricultura Modular www.agricultura-modular.de provides us with a further 160 m2 covered area in Massing. This space, in addition to the massive storage hall, allows us to store working platforms and keep them protected from the elements.

Equipped with charging sockets and light, the storage area is used for both new and used machines as well as customer machines.



EASYLIFT EASYLIFT EASYLIFT

RA53

R420

R360

RA31

R300

R260

RA26

RA24

R210

R190

R180

R160

RA15

R130



A total of five **EASYLIFT** track-mounted lifts recently arrived in Massing from Italy on our own transportation. Two RA31HY and three R180 lifts and several spare parts efficiently completed their 2-day journey.



Recently delivered: **EASYLIFT RA31HY**



Philipp Schmid from **PartnerLift** member "**Schmid Hebebühnen-verleih**" in Haimhausen near Munich received an **EASYLIFT** track-mounted **RA31HY** in October – see photo left with Peter Stelzer from Rothlehner Arbeitsbühnen GmbH.

The company founder, Josef Schmid, and his sons and co-Managing Directors Mario and Philipp, are well-known to insiders in our business sector. The PartnerLift company in the area Munich, Augsburg and Landsberg rent out all categories of working platforms, and also telescopic forklifts and cranes.

The business relationship between Rothlehner and Schmid began already in the 1980s, when both parties were still pioneers in the field of **DENKA•LIFT**. Over the following decades, Josef Schmidt bought several **DENKA•LIFTs** and **GSR** truck-mounts from the working platform dealer, Rothlehner.

The decisive factor for the investment in an **EASYLIFT RA31HY** was the performance data, e.g., 89 cm clearance width, 300 kg maximum basket load and a weight of 4,400 kg. Similarly, the high up-and-over height of the articulation, the maximum reach of 14.50 m and the hybrid drive from Kubota diesel and lithium battery convince with this machine.

In addition, the **RA31** can be operated **downwards to 7 metres in a negative range**. The outriggers are variable, and also a radio remote control and electro-hydraulic emergency lowering is fitted as standard. With its jib and rotatable basket, this track-mounted lift is suited to a multitude of applications in indoor and outdoor settings.

Many thanks to the Schmid family - we wish them every success with the EASYLIFT RA31HY!

EASYLIFT R210 for Deutschlandhaus in Hamburg

Not far from the Gänsemarkt in Hamburg, there is currently a most-remarkable construction project in the city of Hamburg.

The completion of the **Deutschlandhaus** by the ABG Real Estate Group, in cooperation with the star architect Hadi Teherani is now onto the home straight.

In a spectacular action on Sunday 24.09.2023, an **EASYLIFT R210** was brought into the **Deutschlandhaus** in Hamburg using a new **GMK6450-1 Grove mobile crane** from **Gustav Seeland GmbH**.

The track-mounted lift with 21 m working height and 11 m lateral reach serves the maintenance work in the indoor area in this prestige building and for tending to the palm trees in the atrium.

The team from Seeland professionally attached the **R210** track-mounted lift in collaboration the responsible Rothlehner representative, and securely and carefully brought it into the building.



Rothlehner - Haulotte

More than 20 years close collaboration

Haulotte machines are also the first choice for maintenance and repair works on our own company buildings at Rothlehner in Massing – see photo left.

From a total of over 5,000 Haulotte machines sold by the Rothlehner Group, more than 3,800 of these were new machines.

And around 50 of these were new large-scale machines with over 25 m working height.



Two current orders for an **HA32RTJ Pro** and an **HA26RTJ Pro** are just being tied up in Tirol with **Binderholz GmbH** by Bernhard Spörk, subsidiary manager Austria.

A 32-m machine was recently delivered to the company in Fügen in Zillertal and the Binderholz team were properly instructed in its operation.

The second machine, an **HA26RTJ Pro**, will be delivered at the beginning of 2024 to their premises in Jenbach.

We thank you for the great cooperation – with Haulotte as our long-standing, innovative supplier and our customer who has these Haulotte machines in operation on a daily basis.



Electric Scissor-Lifts



Haulotte Compact scissor lifts – The new generation

The features of the Compact AE scissor lifts from 8 to 14 meter working heights

- Unrivalled robustness, optimised modules, reinforced railings
- Higher energy efficiency thanks to electric drive
- Forklift pockets longitudinally and transversely
- Pinch protection
- **Sherpal** Telematic solution – operating status available in real time



The Compact scissor lifts are approved for indoor and outdoor use and can be driven at full working height.

Compact alternative - GSR PX series on ISUZU M21T

Apart from the tried and tested articulated, telescopic working platforms **B200PX**, **B220PXE** and **B240PX** on **Mercedes Sprinter and Iveco Daily**, these are also available as compact variants on the **Isuzu M21T**.

With the front-steering driver cab up to 1 m shorter and merely vehicle-width vertical outriggers, the Compact models are particularly suited for operations in confined spaces.



B240PX Compact on ISUZU M21T



B220PXE Compact on ISUZU M21T

Delivered: GSR B220TJ on Mercedes Atego 4x4

Two **GSR B220TJ 4x4** were recently handed over to customers.

A forestry service provider and a utility company are now taking advantage of the benefits of these highly versatile off-road, 22m working platforms. The extremely high lift of the outriggers permits working also in difficult terrain. Various tonnages between 7.5 and 11 t are available.

The performance data of the machines can be found under the respective QR codes.



GSR E180TJ on Atego 4x4



The classic for Czech utility company

Rothlehner Prague supplied a utility company in the Czech Republic with a large number of the high-performance **GSR E180TJ type machines**.

Designed for carrier vehicles > 10 tonnes, and equipped with extensive special attachments, this machine achieves 18.2 m working height and 14.1 m lateral reach, all at a basket load of 280 kg.



The perfect trailer-mount range

with **DENKA•LIFT** and **EuropeLift** trailer-mounted working platforms

DENKA•LIFT - telescopic trailer-mounted lifts (in-house manufacture)

The **DENKA•LIFT** trailer-mounted lifts are well-established and state-of-the-art with a working height of 18 m to 30 m.

The minimal weights (DK18 <2 t, DK25 <2.5 t, DL30 <3,5 t) of the battery-operated and conveniently equipped machines convince rental companies and end users. Moreover, their user-friendliness and the long service life of the technology makes them extremely popular.

All good reasons why we happily purchase used DENKA•LIFTs or suggest attractive exchange offers in return for new machines.

Recently delivered:



An important factor in both application areas is the 600 mm jib, the sensitive proportional controls and a minimal weight of less than 2 tonnes.

We wish our customers every success with their operations!

DENKA•LIFT DK18 goes to tradition-steeped master craftsmen companies in Germany and Austria

An elegant **DK18** painted in black went to "Bedachungen Ebel GmbH" in Ampfing, and another to our customer "Malerei Pürcher" in Bad Mitterndorf / Austria.



DK 18



DL 18/21



DK 25



DL 25/30

EuropeLift trailer-mounted working platforms

Europe NEWS
LIFT

These have been a fixed component of the Rothlehner product range for around 10 years.

Working heights of 13m, and recently up to 21 m, are achieved with different construction types, but with a focus on articulated, telescopic constructions with movable jibs.



New: TM13G ECO

Recently, the **TM13G ECO** with fully hydraulic controls was presented as an addition to the smallest EuropeLift **TM13G** with 13 m working height.

With simplified equipment (fixed work basket, optional manoeuvring drive) but the same performance data, this value-for-money ECO version is likewise a light and easy-to-operate trailer-mounted lift for rental companies, craftsmen and end users.



TM21GTi

The series production of the **TM21GTi**, the latest development from EuropeLift, will start now.

21 m working height is achieved with a multi-stage upper and lower telescopic boom with moveable jib and 11 m reach with 100 kg in the basket (8.7 m with 220 kg).

In addition to the standard dual drive with 230 Volt and Honda, there is of course also an optional 24 Volt battery drive available.

Our recommendation: Easy Power-Pack, the portable battery for an external power supply. For example, for operating 230V work platforms or other electrical machines.



TM13G



TM13T



TM15Ti



TM16TJ



TM16GT



TM18GTi



TM21GTi

Slovakia and the Czech Republic

"Bestday 2023" in Žilina / Slovakia



On 21st September on the grounds of the airport in Žilina, around 1,000 visitors were welcomed for the "Bestday 2023" event with Rothlehner Slovakia and various customers and suppliers.

Exhibiting partners were:

Bestrent, Mercedes-Benz Slovakia, Koler, BKS Leasing, KUHN Slovakia, Mannet, Dynapac.

New service locations in the Czech Republic

In **České Budějovice / Budweis** in the Czech Republic, Rothlehner pracovní plosiny s.r.o. who have their headquarters in Prague, have opened a new service station in September 2023.

In the 300 m² hall, initially two service technicians can comfortably maintain and repair two working platforms.



In **Divišov**, there is a new service location to efficiently handle the **BRONTO** service partnership with the Czech Bronto dealer THT.

Initially, a hall was rented for this purpose at EDplosiny, a long-standing Rothlehner customer in Divišov.



As officially authorized Bronto service partner

the Rothlehner pracovní plosiny s.r.o. in Prague provides its services for the delivery of **BRONTO F45XR** machines to the Czech fire brigades.

The vehicles are accordingly adapted for the Czech market and the customers comprehensively trained.

15 **BRONTO F45XR** will still be delivered this year,

6 of these are already in progress and

22 further machines are lined up for delivery in the next two years.

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Rothlehner working-platforms

Product Range

- ▶ Trailer-mounted up to 30m
- ▶ Truck-mounted
- ▶ Scissor-technology and self-propelled
- ▶ Specialised narrow equipment
- ▶ Crawler mounted
- ▶ **Used equipment**

Services

- ▶ Consulting
- ▶ On-site customer service
- ▶ Spare part service
- ▶ Oil filtration, bio-oil
- ▶ General maintenance
- ▶ Project planning
- ▶ Finance
- ▶ Insurance
- ▶ **IPAF**-training centre

Location:



Everything under one roof

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current range of second hand & stock machines



5176 - DENKA DK18
 18m - Battery - year 2007



23220 - Instant Lift ES30
 5,00m - Push-Around - 2022



20747 - EasyLift RA 31
 30,2m - 230V & Diesel- 2022



23750 - Haulotte Star10
 10m - Battery - year 2023



22017 - Europelift TM16GT
 16m - 230V & Benzin - 2023



22630 - Europelift TM13T
 13m - 230V & Benzin - 2023



Haulotte Compact-Scheren
 C8-C10-C10N-C12 • 2007-13



23646 - ESDA TL1650
 16m - Diesel - 78.000km - 2011



22841 - GSR B180T
 18m - Iveco Daily - 2023



9025 - GSR E179T
 17m - Diesel - 30t km - 2012



24783 - JLG 510AJ
 17,8m - 4x4 Diesel - 2014



18953 - Compact 12 RTE
 12m - Batterie - 2007



14834 - DENKA Junior 12
 12m - 230V Antrieb - 2018



24636 - DinoLift 210XT
 21m - 230V & Benzin - 2007



22636 - GSR B220PXE
 21,5m - Diesel - 2023



21799 - JLG 6RS
 7,79m - Batterie - 2017



5450 - DENKA DL18
 18m - Batterie - 2007



5051 - PB S171-12 E
 17m - Batterie - 2006



23766 - Haulotte H15SX
 15m - Diesel - year 2008



23658 - Haulotte HA15
 15m - Batterie - 2000



24387 - Haul. Compact 12DX
 12m - Diesel 4x4 - 2007



5362 - DENKA DK25
 25m - Batterie - year 2007



22589 - JLG 1230ES
 5,66m - Batterie - Bj. 2012



24759 - Haulotte Star10
 10m - Batterie - 2013



16449 - DENKA DL30
 30m - Batterie - 2009

For an offer please note machine-number on backside and send it back to us.

You can find all our available machines online at:

www.rothlehner.com

Your personal response-form

We wish ...

Our E-Mail-address:

Our Internet-address:

Contact person

Please fill in address and contact person

I'm interested in:

New DENKA•LIFTS



DK 18

DK18



DK 25

DK25

Basket on the rear



DL 18/21

DL18/21



DL 25/30

DL25/30

Basket in front

 Used DENKA•LIFTS, type _____

 DENKA•LIFT Spare parts
 Technical support

I have used DENKA•LIFTS for sale or to replace: type _____

We are interested in used machines, please offer:

trailer platforms special narrow machines scissor platform selfpropelled

Please offer used machines from **frontpage** or from your homepage

www.rothlehner.com: (please fill in number) _____ / _____ / _____ / _____ / _____

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