

bühnen

... since 1976

Rothlehner

working platforms

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SPIEGEL

Issue 46 - July 2023



EASYLIFT
Bestseller R180

Dear Customer, Dear Bühnenspiegel Reader

The past years have been, and partly still are today, characterized by crises and challenges such as the Corona pandemic, the war in the Ukraine, supply chain problems, increasing interest rates, persistently high inflation, mass unregulated immigration, education crisis and an increasing shortage of skilled workers.

But the digitalization which has been accelerated not least by the pandemic is also challenging companies to an increasing extent. As a driver for innovative capacity, it is revolutionizing the value-added chains and changing the economy and society.

How we use digitalization in the company:

Our concept for the further development of the area of service provision, which naturally also includes different digitalization projects, is called **"Service 4.0."** Service provision as smart products and the digitalisation of processes for a sustainable high customer benefit is at the forefront.

A suitable software has been selected and is already in use as **Engine4.**



Tablet
instead of paper

Digitally mapping the service processes in the workshops with dispatchers and mobile service technicians as well as the spare part area means

- Consistent and understandable processes
- Reducing processing times
- Minimizing error sources
- Increasing efficiency, and in turn
- Significantly increasing benefits and added value for the customer.



We have been able to master the challenges in connection with the supply chain problems of the past years thanks to a timely increase of our stock levels and a longer time horizon in purchasing. Now that the situation is gradually normalizing, we are on a very steady footing with regard to availability and delivery times for new machines.

For our own **DENKA•LIFT** brand, we have been able to reduce the delivery times for the bestseller DK18 again.

The on-site visit at the manufacturers significantly contributes to the further development of our cooperation with main suppliers.

In June, large meetings took place with **EuropeLift** in Bagod / Hungary. The Rothlehner Group has already sold well-over 400 of their trailer-mounted machines.

More about this on Page 7.



We are here for you around the topic of work platforms with many thanks and much appreciation!

We wish you a pleasant summer and a successful second half of the year.

Manfred Rothlehner

Manfred Rothlehner
Rothlehner Arbeitsbühnen GmbH

Roland Jäkel

Roland Jäkel
Lift-Manager GmbH

Second Life

Increasing the service life of work platforms through professional reconditioning.

The reconditioning of older work platforms is not only an interesting alternative to a new machine for cost reasons but also from a sustainability and use of resources perspective.

Although regular maintenance and **PPM - Planned Preventative Maintenance** contribute significantly to longer service lives and the safe operation of work platforms, mechanical parts are inevitably subject to wear.

The first machine life comes to an end or **Second Life** - reconditioning comes into play.

Lift-Manager continues to develop the business field of reconditioning and refurbishments of large-scale machines.

In the central workshops in Jänkendorf and Massing, there is in-house paint shop technology, suitable premises and the know-how of our employees.



For example, a **Wumag WT610**, construction year 2012 from Drammen Liftutleie AS in Norway and a **Wumag WT370**, construction year 2007 from Zeilinga in Berlin are currently being reconditioned in Jänkendorf - including a new top-class paint finish for many more years of operation.

The reconditioning processes are adapted to customer wishes and extend to a complete basic refurbishment.

Lift-Manager working platform service in the Rothlehner Group

Within the Rothlehner Group, Lift-Manager GmbH is responsible for the service of work platforms in Germany and for the international **DENKA•LIFT** spare part supply.

The company employs around 80 employees at ten locations in Germany. From the two central workshop locations in Jänkendorf and Massing, more than 20 mobile service technicians are dispatched and the spare part supply ensured.

In order to create added value for the customer and security for the economic development of the company, continuous further development has the utmost priority.

This means the development of the service network and expansion in the area of hydraulic hose production as well as smart service packages and maintenance contracts, specific training of technicians and the digitalization of the service processes.



EASYLIFT R190

RA53

R420

R360

R300

R260

RA26

RA24

R210

R190

R180

R160

RA15

R130

The **EASYLIFT** track-mounted working platform **R190** is the largest model of the fully hydraulic range.

Less than 5 m long and 1 m wide, the **R190** provides 18.5 m working height and 11 m horizontal reach. The extraordinarily **large support lift** and the **variable outriggers** also permit set-up in challenging terrain.



New is the optionally available 1-person work basket with a width of only 70 cm.



11 m horizontal reach

EASYLIFT R180 - bestseller

The **R180** is the best-selling **EASYLIFT** spider lift within the Rothlehner Group. With 17.6 m working height, 8.50 m horizontal reach at 120 kg and only 2,330 kg net weight, the R180 is also fully hydraulic and easy to operate.

A range of further special equipment is available besides the optional drive variants; petrol + 230 V, diesel + 230 V and battery.



EASYLIFT R420HY

This **EASYLIFT** spider lift **R420HY** has served, as planned, as a demonstrator/trade fair machine and is now available for sale.

This machine is fully equipped with a diesel engine and battery drive, radio remote control, long jib, and an EasyTalk intercom.

Customized work platforms for energy suppliers and service providers

GSR B200T Comfort X with insulation

We recently delivered a **GSR B200T Comfort X** on an MB Sprinter to an electrical engineering company.

Equipped with insulation against 1000V according to DIN VDE, a large tool box, side walls and many other special features, the vehicle is used for the installation and maintenance of electrical infrastructure.



Ingo Bahnsen with the new and older GSR B200T

GSR B200T for construction machine rental

Company founder Ingo Bahnsen and his son Mathes, offer an extensive rental fleet for all kinds of construction machines and work platforms in Schleswig-Holstein.

The **GSR B200T** is already the second truck-mounted working platform for the Bahnsens. The previous model, E200T, from 2008 is still in operation almost daily.

Also, there are **DENKA•LIFT** and **EuropeLift** trailer-mounted work platforms between 12 and 18 meters in the rental fleet which we have had the pleasure of delivering to Langenhorn in North Friesland over the past years. **We wish them many successful deployments with the new B200T!**

GSR E180TJ Compact on MAN TGL

Another service provider in the electric segment recently took delivery of a new, additional **GSR E180TJ on a MAN TGL**. In addition to its classic function as an aerial work platform, the truck can carry a lot of material and tools. Among other things, the vehicle is equipped with a towing-hook and can also tow a trailer up to 3.5 t.



GSR E290PX Comfort X

The **E290PX Comfort X** with almost 29 m working height is a well-established alternative in the 7.5 t segment.

The double-articulated design provides an up-and-over height of around 11 m and also easily overcomes higher roof edges.

The robust telescopic boom enables the full basket load capacity across the entire working range. The operation is extremely simple and logical.

The **E290PX** is mountable on MAN, Mercedes and Iveco.

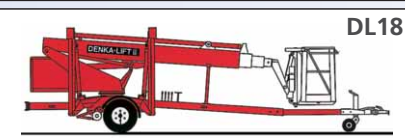


DENKA•LIFT construction type DK18 vs. DL18

The **DK version** with work basket to the rear remains the favourite of the two 18 m DENKA trailer-mounted machines.

The **DK18** especially convinces thanks to its low weight of **less than 2,000 kg** and its agility when manoeuvring.

Both construction types boast simple operation, stability of the aluminium outriggers, and in general, a high retention in value and durability of the brand.



DK18 with rotated boom

The construction length can be shortened to **< 5.30 m** if desired by means of the detachable jib arm.

Simply rotate the boom over the draw bar and head to the work location with **< 6.60 m**.

The option "Detachable jib with basket" reduces the manoeuvring length to even under **5.30 m**.



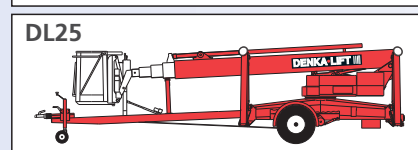
Manoeuvring length with rotated boom **< 6.60 m**, for a detachable jib with the basket merely **5.29 m**.

DENKA•LIFT construction type DK25 vs. DL25

The DK version also has a clear advantage with the 25 m-DENKA•LIFT at **less than 2,500 kg** and **cross support** which is extremely advantageous in many applications.

With a **clearance width** of only **1.62 m**, users of this machine are able to manoeuvre even through double doors and narrow entrances.

Thanks to the stable DENKA outrigger technology, operations up to 25 m working height can easily be achieved thanks to the 25 m working height and a max. reach of 11.4 m.



DENKA•LIFT DL30

The flagship **DL30**, the highest trailer-mounted working platform with only 3,500 kg, is and remains an unequalled design with the basket in the direction of travel.

The **DL25** and **DL30** can be driven from the work basket in the base position as a standard.

The popular simple operation of the **DENKA•LIFTs** is identical for all machine types.

DENKA product videos
on YOUTUBE



DENKA•LIFT
List of optional extras



DENKA•LIFTs
Made in Germany



Double pack for Blitzschutz-Zeitz (lightning conductors)

Zeitz Blitzschutz Systeme GmbH in Bad Brückenau has been one of our customers for 15 years already. Initially, a used 25 m **DENKA•LIFT** trailer-mounted working platform was purchased. Another followed in 2018.

Two further work platforms have been commissioned for ongoing assembly, maintenance and repair works. The **DENKA** trail-mounted lift **DK25** and an **EASYLIFT** spider-lift **R210** were handed over at the beginning of 2023 to Managing Director Sergej Sereda.

DENKA•LIFT DK25 and **EASYLIFT** R210



We wish them many successful deployments with their two new work platforms!

Innovation: EuropeLift TM18GTi

EuropeLift has undertaken an extensive upgrade of their bestseller **TM18GT**:

- New control unit with even more sensitive movement control
- Home function as standard
- Load-dependent speed regulation for the petrol engine
- Simplified operation at the ground control station
- Hotspot remote diagnosis Easycom as standard
- Status display in the work basket

are now included in the standard equipment.



EuropeLift factory visit in June

In mid-June, our **team from Slovakia** visited our longstanding supplier **EuropeLift** in Bagod / Hungary.

Besides insights into the production process of EuropeLift machines, also current topics could be discussed, and new products investigated.



Our team from Nitra / Slovakia added another day at the Balaton See and celebrated the company's 15-year anniversary.



Teams from German and Austria

were on-site at the end of June and were able to discuss sales, service and spare parts topics with the manufacturer and get an impression about the latest developments.

And with 430 sold and supervised EuropeLift machines within the Rothlehner Group, there are of course also problems to solve.

Our mutual understanding and trust were reinforced through these invitations to the factory which further strengthens our already excellent collaboration.



The teams from Rothlehner and Lift-Manager thank Adrian Fekete, MD of EuropeLift Kft.

Haulotte
GERMANY

PARTNER GOES
HAULOTTE
VERTRIEBSPARTNER
MEETING 2023

The Rothlehner Group has sold and supervised **3,800 Haulotte machines** over the past 20 years. This is a number which speaks for itself!



We were delighted to receive an **invitation to the sales partner meeting** at the end of June in Eschbach.

We would like to thank Haulotte, our longstanding supplier and partner, for their trusting collaboration with us.



Haulotte
POLSKA

100 Haulotte machines for DIY chain in Poland

A package of 100 Haulotte machines consisting of **Compact 10N** and **Star6 Picking** were delivered to a DIY chain in Poland by Rothlehner Podesty Ruchome in Skawina/Krakow.

We would also like to thank the Haulotte team in Warsaw in Poland for their longstanding excellent collaboration.

Slovakia and Czech Republic

Event / team building for our anniversaries in SK and CZ

Rothlehner Pracovné plošiny s.r.o. Nitra/SK



One of the events for the 15-year anniversary of the Rothlehner subsidiary was an excursion to the Balaton area in Hungary - combined with the factory visit at Europe-Lift in Bagod.

The Slovakian working platform market is served in sales, service and the rental market by ten employees in the meantime.



Rothlehner Pracovní plošiny s.r.o. Prague/CZ



The team in the Czech Republic, with headquarters in Prague and subsidiary in Olomouc, has been active for 30 years already.

Over the years, 3,500 new machines have been brought onto the market - 2,000 of which Haulotte machines and around 700 used machines -

for which there is also a substantial national service provision.

One of the anniversary events was a multi-day excursion to Hintertux in Austria during which hiking and outdoor activities were at the forefront and strengthened team spirit.

It was not only a great break from daily life for the participants, but also an unexpected source of new strength and energy.

An example of the creativity and ability of the Czech team can be seen here with the set-up of a GSR B180TJ on a wagon of the Czech railway.

Challenging, customer-specific superstructures are the core business of our Prague company



Congratulations on your anniversaries!

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Rothlehner working-platforms

Product Range

- Trailer-mounted up to 30m
- Truck-mounted
- Scissor-technology and self-propelled
- Specialised narrow equipment
- Crawler mounted
- Used equipment

Services

- Consulting
- On-site customer service
- Spare part service
- Oil filtration, bio-oil
- General maintenance
- Project planning
- Finance
- Insurance
- IPAF-training centre

Location:



Everything under one roof

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current range of second hand & stock machines

... since 1976
Rothlehner
working platforms



1465 - DENKA DK7 MK22
18m - Battery - year 1995



23220 - Instant Lift ES30
5,00m - Push-Around - 2022



20747 - Easylift RA 31
31m - 230V & Diesel - 2021



23881 - Haulotte HA12CJ+
11,7m - Battery - year 2019



22017 - Eurolift TM16GT
15,7m - 230V & petrol - 2023



22628 - Eurolift TM13T
13m - 230V & petrol - 2023



21931 - Haulotte Star10
10m - Battery - year 2012



23783 - ESDA TL1650
16m - Diesel - 84.300km - 2011



21836 - EasyLift R160
15,6m - 230V & petrol - 2022



9025 - GSR E179T
17m - Diesel - 30.000km - '12



22381 - Haulotte HA16RTJ Pro
16m - Diesel - year 2023



21192 - EasyLift R420
41,4m - Batt. & Diesel - 2022



19054 - Eurolift TM18GT
18m - 230V & petrol - 2022



22028 - GSR B180T
18m - Diesel - year 2023



20651 - EasyLift RA24
23,5m - 230V & Diesel - 2022



21799 - JLG 6RS
7,79m - Battery - year 2017



3543 - Wumag WT350
35m - 4x4 - 87.500km - 2001



5051 - PB S171-12 E
17m - Battery - year 2006



23766 - Haulotte H15SX
15m - Diesel - year 2008



23658 - Haulotte HA151
15m - Battery - year 2000



23122 - JLG 600AJ
20,46m - Diesel - year 2013



7947 - Haulotte Compact 10
10,14m - Battery - year 2008



22589 - JLG 1230ES
5,66m - Battery - year 2012



21466 - Haulotte Star 6 C
6m - Battery - year 2022



16449 - DENKA DL30
30m - Battery - year 2009

For an offer please note machine-number on backside
and send it back to us.

You can find all our available machines online at:

www.rothlehner.com

... since 1976
Rothlehner
working platforms

Your personal response-form

We wish ...

Our E-Mail-address:

Our Internet-address:

Contact person

Please fill in address and contact person

I'm interested in:

New DENKA•LIFTS



DK 18

☐ **DK18**



DK 25

☐ **DK25**



DL 18/21

☐ **DL18/21**



DL 25/30

☐ **DL25/30**



Narrow DL 19/22 N


☐ **DL19/22N**

Basket on the rear

Basket in front

Narrow - through the doors

 Used DENKA•LIFTS, type _____

 DENKA•LIFT ☐ Spare parts
☐ Technical support
☐ _____

☐ I have used DENKA•LIFTS for sale or to replace: type _____

We are interested in used machines, please offer:

☐ trailer platforms ☐ special narrow machines ☐ scissor platform ☐ selfpropelled

Please offer used machines from frontpage or from your homepage

www.rothlehner.com: (please fill in number) _____ / _____ / _____ / _____

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