

bühnen SPIEGEL

Issue 45 · December 2022

... since 1976
Rothlehner
working platforms



GSR-Rothlehner Bauma trade fair team



EASYLIFT-Rothlehner Bauma trade fair team



Rothlehner Bauma joint stand

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Dear Customer, Dear Bühnenspiegel Reader

The crisis conflict situation is becoming increasingly complex, and therefore decision-making becomes increasingly difficult.

Crises which interlink and reinforce each other, such as the Corona pandemic, followed by supply chain disruptions from China and shortages, the continual money increase resulting in high inflation rates with wage price spirals, and the war in the Ukraine, are resulting in energy emergencies, recession and massive distortions of the global economy.

Instead of the global community taking care of the climate and the long-term habitability of our planet, war is being waged and valuable resources destroyed or blown up.

There are many reasons to be concerned and many decisions which are currently difficult for individuals and companies to make. But not enough reason to lose optimism.

This optimistic outlook is also confirmed by the overwhelmingly positive mood among our visitors and customers at **bauma**, their satisfaction with the order situation and positive outlook for the coming year.

How are we handling the crisis conditions

Up to now, we are still on course with our ambitious annual plan and continue to follow our plans for investment and the continuous further development of the company.

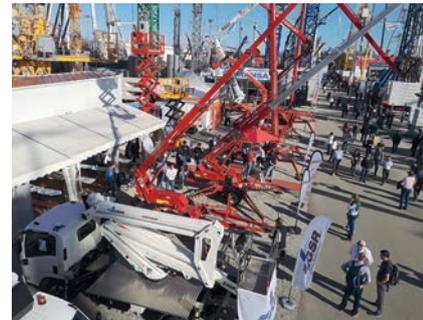
Our participation at the **bauma** trade fair was the topic at the beginning of this year.

Despite an understandably controversial mood within the sector regarding participation at **bauma**, we decided to go ahead and participated in a joint stand along with GSR, EasyLift, GGW and Lift-Manager – with surprising success!

Whether we can already speak of a disruptive change to conventional trade fair habits in our sector will only become apparent in the coming years.

For 2023, we expect to be confronted with challenges, for example, further price increases and a partial decline in the willingness for investment across several sectors.

In this respect, we are planning more cautiously, keeping an eye on costs and continuing to work on process optimisation and efficiency improvements.



We are increasing the stock levels of our main sales products **GSR** truck-mounted lifts, **EASYLIFT** spider lifts, **Europelift** and **DENKA•LIFT** trailer-mounted lifts and various scissor lifts, vertical lifts etc.

In the field of service, we are expanding our customer service network in Germany with **Lift-Manager** through 25 mobile service technicians, two central workshops and four smaller workshop subsidiaries and we are digitalising our processes step by step.

Internationally, we are also continuing to develop the company. We are investing in our own plant in Nitra / Slovakia and expanding our qualified service teams and locations for the benefit of our customers.

We thank you for your trust in us and wish you, your families and employees a peaceful close to the year, a Merry Christmas and every success for 2023 - full of health and happiness!

Manfred Rothlehner

Manfred Rothlehner
 Rothlehner Arbeitsbühnen GmbH

Roland Jäkel

Roland Jäkel
 Lift-Manager GmbH

Large machines shape the image in our central workshops

We rise to your challenges - also your large-scale machines are in good hands with us



Whether a large scissor lift from Liftlux SL245 (photo) or Genie, PB and Haulotte

or

repairs to heavy self-propelled machines such as here slewing ring replacement for a JLG 800AJ



up to the largest self-propelled Genie lifts are professionally repaired by the trained Lift-Manager technicians. In our in-house paint shop, the appearance of the machines is also completely overhauled on request.



For 10-year inspection Bronto fire service F44 RLX from Dukovany/CZ and a TLK 23-12 from Bruneck/IT



Bronto SkyLift

Whether red fire service machines for a 10-year check, or white industrial machines for technical reconditioning or a new visual appearance, Lift-Manager also has trained employees for Bronto.

Service management and service network expansion

Carol Buder, who has worked for Lift-Manager for over 20 years, took over as **Service Manager** of Lift-Manager GmbH in October. He leads the service technicians and service dispatchers with their team leaders and is responsible for the further development of the service subsidiaries.

One of his first tasks in this new role was the induction of new service technician **Ramon Schöppach** and handover of his Mercedes service vehicle.

Together with Marian Stefanowski, Ramon Schöppach is responsible for the Lift-Manager customer service in the Berlin area.

With the recently extended service capacity with mobile technicians in the Allgäu region and in Northern Bavaria, Lift-Manager now has up to **25 mobile service technicians** available to customers in Germany.



Ramon Schöppach (left) receives his service vehicle from Carol Buder, the Service Manager at Lift-Manager

Lift-Manager
Arbeitsbühnen-Service
Technischer Support und Ersatzteilservice weltweit.

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bauma - new:
GSR B270T Comfort X

GSR has extended their tried and tested T-series upwards with the new **B270T**.

This telescope aerial work platform on 3.5t chassis provides 27 m working height on well-known, fully variable outriggers. The 5-stage telescopic boom has been completely redesigned.



GSR E170TJV on Mercedes-Benz Sprinter 517



Three **E170TJV** vans were handed over this summer to various customers in the fields of service provision and utilities.

The vast special equipment range make these work platforms into multi-functional commercial vehicles with an extensive workshop space.



Recently delivered:

B220TJ Compact on MB Atego 923 AF

We recently delivered a **GSR B220TJ Compact** on a **4-wheel drive 9.5 t Atego** to our long-standing customer **SICO Rent** near Prague/Czech Republic.

This telescope aerial work platform with a jib and 22 m working height on a highly all-terrain chassis has an enormous outrigger lift and the 4 x 4 drive provides the best off-road capabilities.



B220TJ on Mercedes Sprinter 315 CDI

a **B220TJ mounted on 3.5 t Sprinter** also recently went to the Czech Republic.

The end customer in the service sector opted for equipping a GRP basket and double 1,000V insulation acc. DIN VDE for their main deployment with street lighting.





EASYLIFT
EASYLIFT
EASYLIFT

Bauma attendance with product cross-over and 53m innovation

Besides the newest and largest **EASYLIFT RA53** with 52.40 m working height, an outreach of maximum 20 m and a maximum basket load of 360 kg, the company from Brescello displayed other machines of their extensive range of spider lifts with articulated and telescopic constructions.

Further trade fair attractions were:

[Product information](#)



RA31 for Golfclub Wannsee/Berlin

The oldest golf club in Germany, founded in 1895, has invested in its own spider lift work platform. The expansive course on the Wannsee lake is situated amongst old trees which require care. With over 30 m working height, an outreach of 14.50 m, 300 kg max. basket load capacity and a weight of only 4,300 kg, they now have a machine available which is equipped with a diesel engine and 230 V mains drive and a radio remote control and home function.



Employees of Golfclub Wannsee with the new acquisition

EASYLIFT RA53 – The innovation

The manufacturer **EASYLIFT** is entering the over-50-metre segment for the first time with their new **RA53**. This new flagship takes on the concept of the tried and tested articulated telescope models RA26 and RA31, including the uniform operating concept and large proportion of identical parts.

The stable, height-adjustable crawler chassis enables outdoor deployments even in the most difficult terrain, and is operable quietly and emission-free in indoor settings thanks to a mains drive or also an optional battery drive.



Brief look at great technology

Based on proven technology and continuous future-orientated improvements.

We at PB have re-designed and incorporated our experience into all our machines (TOP 12, TOP 14, TOP 16, TOP 19, TOP 24) according to this principle over the past years. Some of the highlights which have resulted from the technical update in all series are, for example:

- on average, approx. 30% more load-bearing capacity
- generally better force distribution in the scissor system
- scissor links which can be lubricated
- low transportation heights
- stable platform rail
- many further features, depending on the model



This sound basis enables us, together with our customers and partners, to work on further innovative concepts and machines.

- For example, currently
- small and large machines are being tested with lithium batteries
 - load measurement monitoring using load measuring pins in the TOP 12 series



DK18 – the most-sold DENKA•LIFT



Three DK18s for Müller Arbeitsbühnen in Dresden

Müller Arbeitsbühnen GmbH have expanded their fleet with three DENKA•LIFT DK18. Besides other work platforms, mobile scaffolding, forklifts and furniture lifts, the company has had DENKA•LIFTS in operation already since the beginning of the 1990s.

The DK18 provides 18m working height, 11.30 m maximum outreach and 200 kg basket load capacity. DENKA•LIFTS are characterised by their extremely simple operation, longevity and high value retention.

From right to left: Christoph Böhme receives the first of the two DK18 from Sven Illgen (Rothlehner)



Two DK18 for b+t sky-lift zeilinga gmbh in Berlin

Also, our longstanding customer Zeilinga in Berlin extended or renewed their DENKA•LIFT fleet again with two DK18s.

Beyond the comprehensive series-standard equipment, the machines were additionally equipped with a Honda generator, automatic outriggers and permanently mounted LED rear lights.

We are delighted by the decade-long product loyalty and thank our customers for their trust in us.



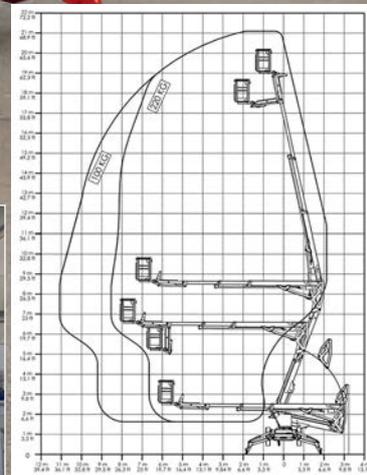
New: EuropeLift TM21GTi

Europelift presents the new **TM21GTi** with 21 m working height and a max. horizontal outreach of 11 m. With their advance into the 20 m class, Europelift has also integrated new equipment features, for example, the cable remote control for manoeuvring, the new speed-regulated petrol direct drive now integrated into the chassis and a convenient home function.

Best data in the
21m – class:
Up-and-Over height
of more than 8!



Standard equipment: Cable remote control for outriggers and manoeuvring drive



Insurance agent GGW: Inflation and the effect on the insurance market – how is the current premium development?



GÖSSLER, GOBERT & WOLTERS GRUPPE

Many factors, such as raw material shortages, the geo-political situation and the effects of inflation have led to a great increase in average damage costs. By implication, this has had a noticeable effect on the cost pressure for insurers, which in turn, leads to increasing contributions and premiums.

This can already be significantly recognised for automotive, buildings, contents and machine breakdown insurances.

For you as a company, it is important to continue to be well insured, however, you should not accept any changes to your policies without questioning these.

GGW carries out a professional price/performance check for you so that you continue to be insured as best as possible. Furthermore, you benefit from our special insurance concepts for work platforms and construction machine rental companies.



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Poland and Austria

GSR for energy company in Poland

ENEA S.A., Poland's third-largest energy supplier, has decided on further GSR truck-mounted aerial platforms of types **B180T** and **B200T4**.



GSR are known for their reliability, their outstanding parameters and optimum price-performance ratio.

The **GSR B180T Compact IV** on an Iveco Daily chassis has a working height of 17.80 m, a horizontal outreach of 11.20 m and a basket capacity of up to 300 kg.

The **GSR B200T4 Comfort XEV** on Mercedes Sprinter has a working height of

19.85 m, an impressive horizontal **outreach of 14.00 m** and a maximum basket load capacity 250 kg.

The machines were equipped according to the customer wishes with a range of accessories and special equipment, e.g. single insulation.

25 years FLOTT Arbeitsbühnen in Lieboch/Öst.

FLOTT Arbeitsbühnen GmbH based in Lieboch, near Graz, extended an invitation in the summer to celebrate their 25-year anniversary. Bernhard Spörk (Operations Manager Rothlehner Graz) accepted the invitation, brought a small present and thanked them for their many years of excellent collaboration.

In return, company owner **Bernd Stroißnigg** surprised our **Subsidiary Manager Bernhard Spörk** with an award as **longest-serving supplier** of the company.



FLOTT Arbeitsbühnen rents work platforms and forklifts of all categories, and moreover, also provides IPAF training courses.

DENKA•LIFT work platforms have always been included in the fleet of this family-run business which Bernd Stroißnigg has led in the second generation since 2002.

Recently, a **Europelift TM13T** and one **DENKA•LIFT DK18** and one **DK25** were delivered.

Photo right to left: Company boss Bernd Stroißnigg and Bianca Keschmann from Flott, with Bernhard Spörk (Rothlehner Austria)

We thank you very much and congratulate you!

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Rothlehner working-platforms

Product Range

- ▶ Trailer-mounted up to 30m
- ▶ Truck-mounted
- ▶ Scissor-technology and self-propelled
- ▶ Specialised narrow equipment
- ▶ Crawler mounted
- ▶ Used equipment

Services

- ▶ Consulting
- ▶ On-site customer service
- ▶ Spare part service
- ▶ Oil filtration, bio-oil
- ▶ General maintenance
- ▶ Project planning
- ▶ Finance
- ▶ Insurance
- ▶ **IPAF**-training centre

Location:



Everything under one roof

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current range of second hand & stock machines

If interested, please mark devices in checkboxes and return to us with the "send" button on page 2



22612 - Multitel 160 Alu
 16m - 40.000km - year 2011



1920 - DENKA DK7 MK21
 16m - Battery - year 1997



20791 - Haul. HA20LE Pro
 20,7m - 4x4 Elektro - year '22



19883 - GSR B220TJ
 22,0m - Diesel - year 2021



20747 - Easylift RA 31
 31m - 230V & Diesel - year 21



21207 - Europelift TM13G
 13m - 230V - year 2022



21935 - Haulotte Star10
 10m - Battery - year 2012



22513 - Nifty HR 17NE
 17m - Battery - year 2007



21593 - EasyLift R160
 15,6m - 230V&Petrol - 2022



23043 - JLG 600AJ
 20,5m - Diesel - 3450h - 2013



21363 - JCB S2046E
 8,30m - Battery - year 2019



21330 - Wumag WT300
 30m - 184.000km - year '98



22622 - Haulotte HA15IP
 15m - Battery - year 2005



15263 - DENKA DL22N
 22m - Battery - year 2019



3543 - Wumag WT350
 35m - 4x4 - 87.500km - 2001



22774 - Haulotte H18SX
 18m - 4x4 Diesel - year 2007



21799 - JLG 6RS
 7,79m - Battery - year 2017



21192 - EasyLift R420
 41,4m - Batt.&Diesel - 2022



11275 - GSR B230T
 22,5m - Diesel - year 2015



1136 - DENKA DK3 MK25
 25m - Battery - year 1994



20993 - Haulotte HA 15 I
 15m - Battery - year 2002



21466 - Haulotte Star 6 C
 6m - Battery - year 2022



21905 - Toucan 12E Plus
 12,6m - Battery - year 2014



22194 - DENKA DL30
 30m - Batt.&Diesel - year 16

Subject to prior sale

More machines upon request or visit us online:

www.rothlehner.com

Your personal response-form

We wish ...

Our E-Mail-address:

Our Internet-address:

Contact person

Please fill in address and contact person

I'm interested in:

New DENKA•LIFTS



DK 18

DK18



DK 25

DK25

Basket on the rear



DL 18/21

DL18/21



DL 25/30

DL25/30

Basket in front



Narrow DL 19/22 N

DL19/22N

Narrow - through the doors

Used DENKA•LIFTS, type _____

DENKA•LIFT Spare parts
 Technical support

I have used DENKA•LIFTS for sale or to replace: type _____

We are interested in used machines, please offer:

trailer platforms special narrow machines scissor platform selfpropelled

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