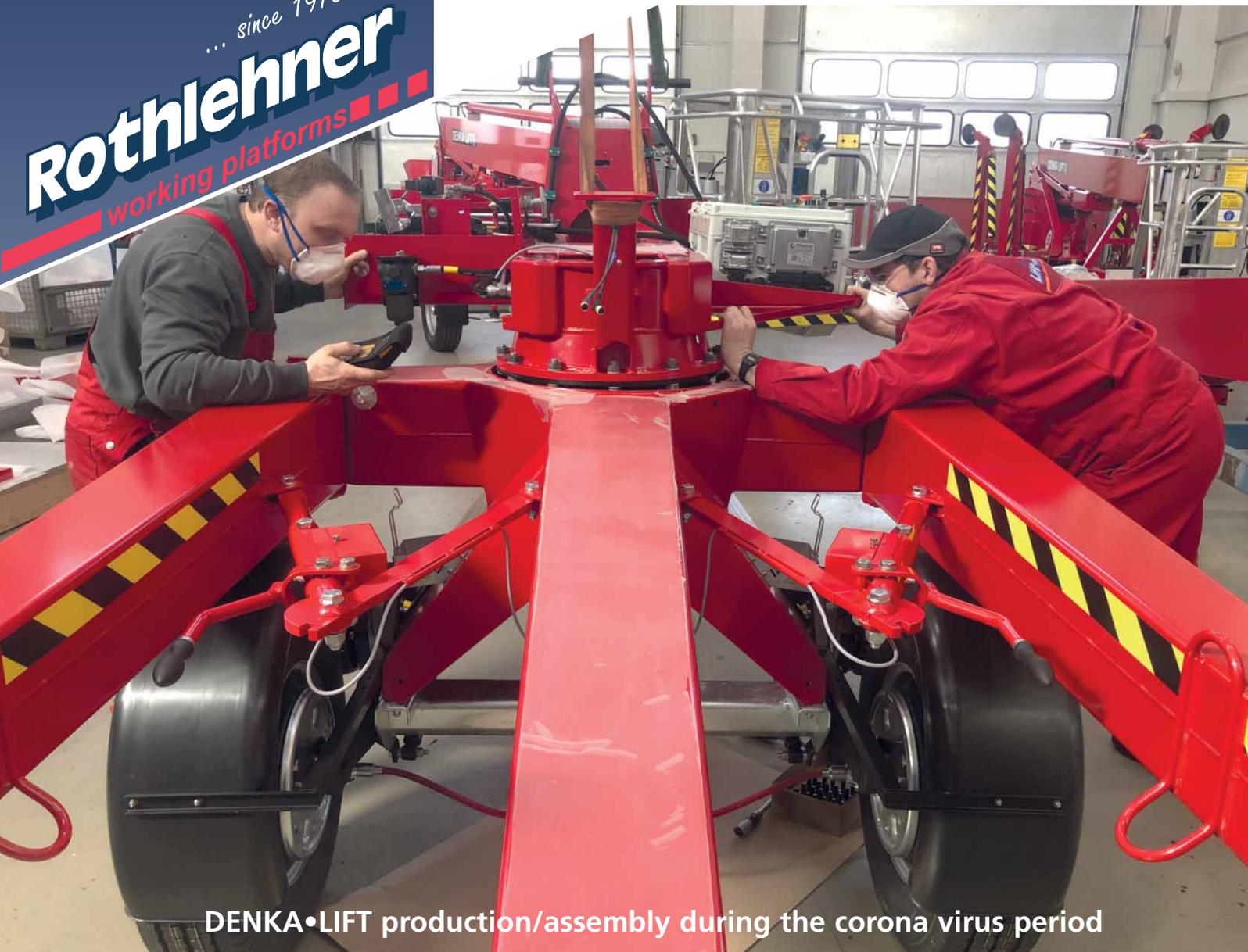


bühnen SPIEGEL

Issue 40 · June 2020

... since 1976

Rothlehner
working platforms



DENKA•LIFT production/assembly during the corona virus period

Company news

- Rothlehner Group

DENKA•LIFT

- Used machine refurbishment/overhaul
- Machines for Switzerland
- Training courses and support - digital

GSR

- New: B220PXE
- Narrow outriggers
- B180T for Dunkel Autokran GmbH

Haulotte

- Star6P for DIY chain in Poland
- New: Star6C (crawler)
- 2 HA20RTJ for Pehofer GmbH
- Cooperation with Haulotte
- Haulotte now also in Villach

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- New: TM15TJ with moveable jib arm

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- Refurbishment of large-scale machines
- New Lift-Manager homepage

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- 4 GSR E140P on Ford Ranger
- 3 GSR E180TJ on Atego
- Mobile service in East Slovakia
- MOOG bridge inspection machine in CZ

**Dear Customer,
 Dear Bühnenspiegel Reader,**

Who would have thought that Issue 40 of the **bühnenSpiegel** would emerge at such a peculiar time?

After a reasonable start to 2020, economic growth significantly began to stutter in the 2nd quarter of this year.

Since March, "corona" has dominated the headlines, and not only influenced business performance and corporate planning and action, but also greatly influenced our daily private lives.

In order to limit the risk of this situation, we re-organised our technical areas such as workshops, production and spare part supplies into an early- and late-shift operation, for the period of seven weeks.

During the course of May, we gradually started to return to a partly normal



16.3. Massing: Kick-off of shift work and special phase in Massing

operation, however, we will have to live with some restrictions and precautionary measures for some time to come.

We have continually adapted our strategy for handling this pandemic in accordance with the official regulations and have responsibly applied this within our teams and throughout the Rothlehner Group and also regarding our customers, partners and suppliers.

Until now, we have been spared any cases of infection directly at our company locations, although at our site in Massing/Bavaria, almost everyone has encountered of tragic cases in their own personal setting.

We are assuming that most of the trade fairs which were planned for the second half of 2020 will be cancelled or rescheduled. This is a further reason to model our current **bühnenSpiegel** as a tool for customer contact, both electronically and in print, in the "corona summer" 2020. We are delighted to present this to you.

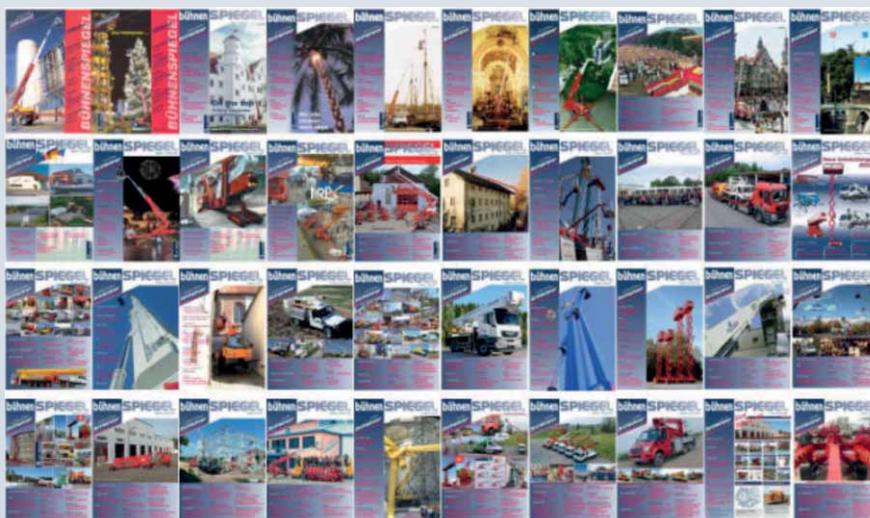
Due to our extremely differentiated customer structure, we anticipate only partly in the area of sales a moderate reduction in turnover. Otherwise, we remain optimistic and hope that both the corona pandemic and the accompanying economic downturn will soon become a thing of the past.



DENKA production/assembly with masks



Although priorities have had to be shifted, quality and long-term thinking remains of the utmost importance to us!



Massing

and

20 years BühnenSpiegel
40 issues
 of which 13 in English
 and three in Polish

All issues are available on our homepage.



With many thanks and great appreciation for your trust in us. We are here for you around the topics of work platforms - also in times of crisis!

Jänkendorf

Manfred Rothlehner
 Manfred Rothlehner

Rothlehner Arbeitsbühnen GmbH

Roland Jäkel
 Roland Jäkel

Lift-Manager GmbH

DENKA-LIFT used machine refurbishment/overhaul

Refurbishment of older machines - also a question of sustainability!

From being technically OK and inspected in compliance with DGUV (German Social Accident Insurance), to being completely overhauled with new paintwork.

Especially for older DENKA-LIFTs, we also offer and recommend an all-round renewal with top-class paintwork on sound, sandblasted undercoat treatment as an alternative to buying a new machine.

Here is an example:

Roofing contractor Pahl is investing in re-conditioned DENKA-LIFT DK18

The company Pahl in Mecklenburg-Vorpommern has many years of experience in the renovation of old buildings: Roofing, plumbing, waterproofing, facade cladding, carpentry and everything in connection with these fields belongs to the core competencies of Pahl.

The company has now invested in a used elevating work platform. Their choice is a flexibly deployable 18m DENKA•LIFT DK18 due to the diverse application possibilities it offers.

This used machine, built in 2010, has been technically overhauled and refurbished in appearance by Lift-Manager experts. It has been retrofitted with a quiet Honda power unit in order to ensure operation without being dependent on a power supply whilst on-site.

Not only are various refurbishment categories available for used machines, but also as a customer-specific order can be realised for various brands by our affiliate service company Lift-Manager.



DENKA-LIFTs for Switzerland

Both variants of the 18m DENKA-LIFT, a DL18 and a DK18, were recently delivered to Switzerland. A DL30 will follow in August.

Included amongst the optional equipment for the DL30 is, for example, automatic levelling, brushes on the ends of the telescope, integrated LED basket lighting, a GEKO generator and hoses for air and water to the basket.

When placing the order in December, Martin Vögtli, owner of SkyAccess AG since 1995, highlighted that:

“The modifications to the DENKAs are exactly what the market needs. Various innovations particularly delight me personally because also my suggestions have been realised.”



DENKA-LIFT product videos

DENKA-LIFT service training courses and technical support

When a DENKA•LIFT leaves one of our production facilities, then its life is just starting. Our belief has always been:

High-quality support is just as important as the quality of the product.

Accordingly, we always place the utmost value on best-trained service technicians and for this purpose intensively use the know-how of

Therefore, within Germany and internationally, we will increasingly focus on internet-based technical training courses and support with our sales partners (e.g. SkyAccess AG - Schweiz, KH Lift ApS - Denmark).

Always available via our **Service Portal** are current:

Circuit diagrams, instructions and various information



DENKA-LIFT Service Portal



Innovation in the GSR PX series: B220PXE

The GSR PX construction series enjoys great popularity and has become the best-selling model.

The new B220PXE has been derived from the successful B240PX.



The new basket linkage provides a completely flat underside to the basket and an extended basket slewing range of 180°. This results in significant advantages for working on roofs. Many applications only become possible thanks to this combination of the up-and-over function of the double articulation and the extensive reach of 11.20 m with a 120 kg basket load capacity.



B220PXE without obstructive mechanical systems under the basket

To product video

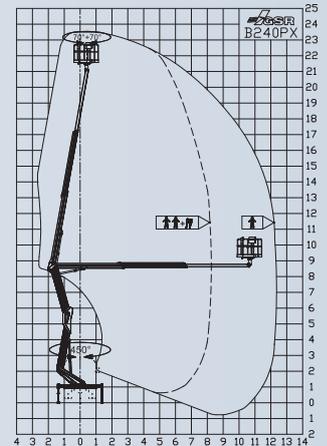
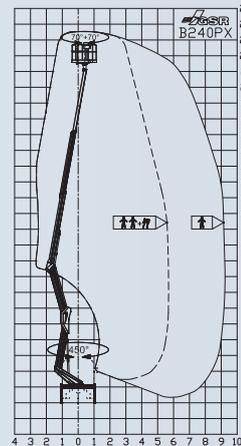


Lower, more convenient and safer access to the basket!

Narrow outrigger variants as standard

The well-known Comfort outriggers with H-outriggers at the front is now being supplemented with a vehicle-wide outrigger variant. The operator can switch to these narrow outriggers from the ground control station and optionally from the basket. In both outrigger variants, a circular slewing range of 450° is available without limitation.

Now available as standard for B240PX and B220PXE!



Further GSR B180T for Dunkel Autokran GmbH

Dunkel Autokran- und Arbeitsbühnenvermietung in Herscheid in the region Märkischen Kreis offers truck-mounted cranes, forklifts and work platform hire in all common machine categories in their rental fleet.

The company recently received a further **GSR B180T Comfort X** on MB Sprinter. The machine enables a working height of 17.70 m, 300 kg basket load capacity and max. 12.70 m horizontal outreach. This GSR truck-mounted work platform uses variable outriggers; with H-outriggers at the front and vertical outriggers at the rear. As a result, it can either be stabilized narrowly to one side or on both sides across its entire width. This function is especially helpful in confined spaces where work is only to be carried out to one side.



In addition to the standard equipment, the machine which was delivered also includes features such as automatic levelling, a home function and all-round side walls.

We wish you many successful tasks and operations with this new GSR B180T Comfort X truck-mounted work platform!

“Do-It-Yourself” chain in Poland decides on Haulotte Star6P

Rothlehner Podesty Ruchome sp.z o.o. based in Skawina-Krakow in Poland has received another order to supply further packages of Haulotte machines to the Polish branches of a large chain of DIY stores.

Now a **Star6P (picking with an electric compartment)** will strengthen the operation in these DIY stores alongside the many compact scissor lifts which have already been supplied.

To the product

An alternative to standing on electric forklifts

In future Haulotte will provide a **variant on a crawler chassis** alongside their well-established Star6 and extremely successful shelf-stocking Star6P.



The **Star6C** (crawler) will enable numerous application possibilities on uneven surfaces due to the fact that it is less than 80cm wide and 5.8m max. working height.

A weight of 1,175kg, 2 x 12-volt battery operation, extendable platform and 25% climbing capability characterise this extremely promising new STAR6C innovation from Haulotte.

To the product



Two HA20RTJ Pro for Pehofer GmbH, hire company in Neunkirchen, Wiener Neustadt

Pehofer has ordered a **HA20RTJ Pro** double pack for their rental fleet in Neunkirchen, south of Vienna.

The first of the machines was delivered punctually but as a result of the corona crisis, the photo shooting has been postponed until the delivery of the second machine.

The handover of the second HA20RTJ Pro is expected to take place at the arranged date which was unfortunately not available prior to going to press.

To the product



Many years of cooperation between Rothlehner / Lift-Manager and Haulotte

have proven to be extremely robust also during this time of crisis. Due to our understanding of some delays or organisational, corona-induced imperfections, we stand as a sound partner between the manufacturer and customers with the aim of solving possible problems.

We show understanding and search for solutions for issues faced by customers, for example, if contracts are postponed or other problems arise at this difficult time.

Now a workshop and larger team in Villach

Not least because of the outstanding cooperation with Haulotte, Rothlehner has now undertaken the next step of expansion in Austria - a move from purely mobile service to a workshop in Villach.

More than 50% of the machines sold by Bernhard Spörk (subsidiary manager for Rothlehner Austria) within the last three years have been from Haulotte. This includes numerous large-scale self-propelled machines such as HA 20 LE and HT 23 RTJ Pro.



L. to r.: Bernhard Spörk, Subsidiary Manager Austria, Thomas Biedermann, Service Manager, Eva-Maria Hauer, Andreas Bellwald, Manfred Rothlehner GF

In January, Thomas Biedermann, Service Manager for Rothlehner Austria, extended the team in Villach with our new service technician Andreas Bellwald. In June, Eva-Maria Hauer joined our team to support back office operations.

Innovation: EuropeLift TM15TJ Telescopic trailer-mounted lift with jib arm



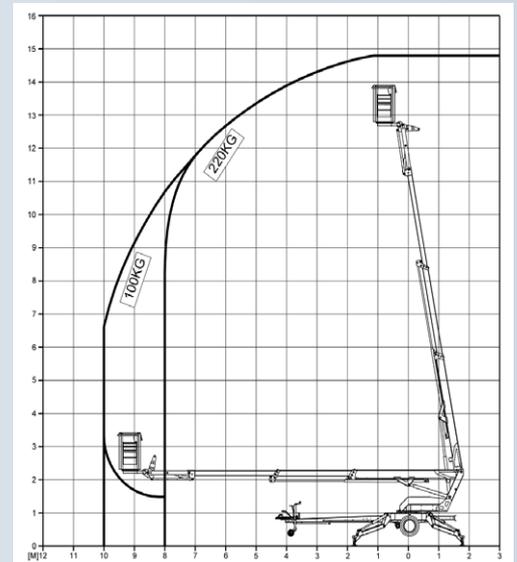
The wish and requirement of many customers for a 15 m telescopic machine with a moveable jib arm has been fulfilled by the new EuropeLift TM15TJ.

EuropeLift has developed a new 15 m trailer-mounted lift based on the TM13T.

Alongside the 14.80 m working height and 220 kg basket load, the TM15TJ provides a moveable jib arm; an innovative feature in the category of telescopic trailer-mounted work platforms.

A well-established modular construction system has also been employed for this model.

The simple operation and exceptional price-performance ratio are characteristic for EuropeLift.

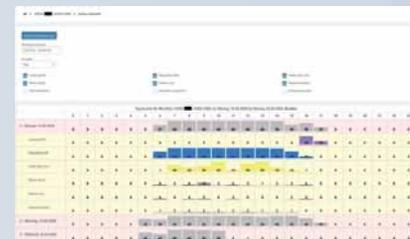


New version of PBdigiConnect

PB has undertaken a program update of their telemetry and diagnostic system, **PBdigiConnect**. The new system has been improved at both software and hardware levels, and from now on will operate based on data. Thanks to the **PBdigiConnect** update, PB customers will have a modern, universally operable tracking and diagnostic tool using a new convenient user interface for direct communication between man and machine.

The new **PBdigiConnect** provides the following functions:

- Usable to its full extent without additional **software**
- Simple, **self-explanatory user interface**
- Logging of all device-specific application data
- Direct printer **function via Web browser**
- **Data export** in various file formats
- Immediate real-time diagnostics of the **machine + display of all service-relevant data** in case of faults. And much more!



PB machine owners or existing **PBdigiConnect** users and interested customers will soon receive more information from PB.

Technical update for PB TOP 12 and PB TOP 16 Serie

PB has undertaken an extensive and diverse technical update for all types of their machines of the **PB TOP 12** (1.20 m wide) and **PB TOP 16** (1.60 m wide) with working heights from 13 - 22.5 m.

Illustratively, the new **PBS225-12ES** as an example of all the changed features including new scissors.

More detailed information regarding this will soon be published by PB. You can also contact PB directly regarding this topic.



Lift-Manager is expanding their subsidiaries

The Lift-Manager Arbeitsbühnenservice GmbH continue to expand in Germany.

In the Datteln subsidiary, the number of staff has now been increased to four service technicians,

in the Bobstadt subsidiary, a fourth service vehicle has been purchased and in the Breitenfelde subsidiary has invested in a lathe.

This is all in order to increase performance for the benefit of customers and to quickly and reliably process customer requirements and refurbishment and repair processes.

The team in Jänkendorf have also been joined by a Polish service technician which adds new impetus to cross-border deployments in Poland and cooperation with the Polish company of the Rothlehner Group.



A little variety during the corona period

On the 6th May, Lift-Manager Jänkendorf provided a DENKA•LIFT DK18 free of charge for a small concert.

Two musicians serenaded the nursing home "Abendfrieden" of the deaconess home Emmaus in Niesky. Music was played for around 1.5 hours around the grounds in order to provide a little variety and enjoyment for the residents and employees as they are currently not allowed to leave the home.

It was possible to waive the distancing regulations in the basket of the lift as both musicians come from the same household. Otherwise, Lift-Manager would simply have provided two lifts!



Refurbishment of large-scale machines

The Lift-Manager workshops in Jänkendorf/Sachsen and Masching/Bayern are continuously developing into centres for the refurbishment of large-scale machines of various brands and construction types - from heavy-duty self-propelled and scissor lifts to BRONTO firefighting machines.

There is no limit to the refurbishment of large-scale machines here thanks to the level of professional equipment and the assistance of a 12.5t gantry crane.

Large-scale refurbishments can be constantly and promptly planned and executed thanks to close contact to manufacturer partners, regular technical training courses and extensive spare part stocks.

Complete overhauls are also offered which often means a "second life" for the work platform.

Lift-Manager offers larger refurbishments and overhauls also in the subsidiaries in Bobstadt, Datteln and Breitenfelde. Large-scale repairs are also possible here thanks to the 6t. cranes and corresponding forklifts.



New Lift-Manager homepage

The homepage of Lift-Manager GmbH has now also been updated and activated.

From now on, the profile and offers of Lift-Manager Arbeitsbühnenservice GmbH will be available in the Internet in a clearer manner, be more informative and also have greater functionality.



To the Lift-Manager homepage



Slovakia and Czech Republic



4 GSR E140P on Ford Ranger

Following the first four **GSR E140P on Ford Ranger 4x4** (with 4.5 t. cable winch) at the end of last year, now four further machines of the same type have been ordered from **Rothlehner Nitra/SK** by a transport company in Slovakia.

Machine data: Working height 13.2 m, horizontal outreach 6 m, basket load capacity max. 250 kg, double insulation 1,000 V, aluminium boxes, 230 V/12 V converter, rear view camera and tow bar

3 GSR E180TJ on Atego for utility company

Rothlehner Nitra/SK has delivered three new **GSR E180TJ on Mercedes Benz Atego** for a Slovakian utility company.

The machines with an 18 m working height, more than 14 m horizontal outreach and 280 kg basket load capacity were **customer-specifically equipped** by Rothlehner/Prague with double insulation up to 1000 Volt, a front and rear cable winch, storage boxes and drawers and a diesel generator.

A galvanised subframe with pre-treated parts contributes the longevity of this machine under the highest demands. New machines with this special treatment receive an extended guarantee from Rothlehner/Prague.



New: Work platform service in East Slovakia

With immediate effect, Tomáš Pastor, service technician at **Rothlehner Nitra/SK** will be on the road for our customers in East Slovakia with his new **MAN TGE 3.180 service van** which is excellently equipped with Sortimo fittings to repair and service work platforms in this area.

MOOG Bridge inspection machine in CZ

In April, the next **MOOG MBI 90-1/S bridge inspection machine on MAN** was delivered to the national motorway company, RSD.

ROTHLEHNER/Prague is the official **MOOG sales and service partner** for customers in the Czech Republic and in Slovakia.

These machines are used for inspections and repairs on Czech motorways.



Contact Abroad:

Austria, Slovenia, Croatia

Bernhard Spörk

Feldweg 3
A-8055 Seiersberg-Pirka
Tel. +43 664 3364030
Fax +43 316 291045
info@rothlehner.at
www.rothlehner.at

Czech Republic

Zbynek Tomásek

Mezi uvozy 2512/2a
CZ-19300 Praha 9
Tel. +420 2 81090590
Fax +420 2 81090596
info@rothlehner.cz
www.rothlehner.cz

Slovakia

Ladislav Kajan

Novozamocka 102
SK-949 01 Nitra
Tel. +421 37 6525520
Fax +421 37 6525522
info@rothlehner.sk
www.rothlehner.sk

Poland

Manfred Rothlehner

ul. Energetyków 4
PL-32-050 Skawina
Tel. +48 12 2675811
Fax +48 12 2675811
info@rothlehner.pl
www.rothlehner.pl

Rothlehner working-platforms

Product Range

- ▶ Trailer-mounted up to 30m
- ▶ Truck-mounted
- ▶ Scissor-technology and self-propelled
- ▶ Specialised narrow equipment
- ▶ Crawler mounted
- ▶ **Used equipment**

Services

- ▶ Consulting
- ▶ On-site customer service
- ▶ Spare part service
- ▶ Oil filtration, bio-oil
- ▶ General maintenance
- ▶ Project planning
- ▶ Finance
- ▶ Insurance
- ▶ **IPAF** -training centre

Location:



Everything under one roof

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Mühlenweg 1
D-84323 Massing-Oberdietfurt
Tel. 0 87 24 / 96 01-0
Fax: 0 87 24 / 96 01 -12
info@rothlehner.de
www.rothlehner.de

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Used Machine Special!



7679 - PB S225-12ES
 22,50m - Battery - 2009



9857 - Omme 2500 T
 25,2m-Batterie - 1998



18630 - Haulotte Star10
 10m - Battery - various years



2003 - Denka DK18
 18m - Battery - 1997



5582 - Denka DL 18
 18m - Battery - 2007



18932 - Haulotte HA15IP
 15m - Battery - 2006



11475 - Bluelift R160CR
 15m - Honda iGX440 - 2008



17432 - Europelift TM13T
 13m - Battery - 2019



18854 - Zarges Lift 1200
 12m - Push-Around - 2009



17508 - Optimum 8
 8m - Battery - 2008



5295 - Haulotte HA20PX
 20,65m - 4x4 Diesel - 2006



18978 - Compact 12 DX
 12,15m - 4x4 Diesel - 2006



18814 - PB S100-8EL
 10m - Battery - 2020



18052 - Instant Lift
 5m - Push Around - 2019



4083 - Denka DK 25
 25m - Battery - 2004



18935 - Haulotte Compact10
 10m - Battery - various years



11488 - GSR E180TJ
 18m -PTO - 2015 - MAN



5051 - PB S171-12E
 17,10m -Battery - 2006



16820 - GSR E170TJV
 17m - PTO - 2019 - MB 516
 also as second hand unit - 2012



16372 - Haulotte HA20LE Pro
 20,7m - Battery - 2019



18565 - Denka DL25 Bj. 06
 2314 - Denka DL28 Bj. 98
 18166 - Denka DL30 Bj. 09
 25/28/30m - Battery & Diesel



18023 - Haulotte Compact 12
 12m-Battery - various years



15723 - Haulotte Compact 14
 14m - Battery - 2011



3608 - Denka DL28N Narrow
 28 m - Battery/230 V - 2002



2895 - Denka DL22N Narrow
 22 m - Battery - 2000

For an offer please note machine-number and send it back via fax or mail!
 More machines on request or visit us online:

all prices without VAT
 Subject to prior sale

www.rothlehner.com

Your personal response-form

We wish ...

Our E-Mail-address:

Our Internet-address:

Contact person

Please fill in address and contact person

I'm interested in:

New DENKA•LIFTS



DK 18

DK18



DK 25

DK25

Basket on the rear



DL 18/21

DL18/21



DL 25/30

DL25/30

Basket in front



Narrow DL 19/22 N

DL22N



DL 25/28 N

DL25/28N

Narrows - through the doors

 Used DENKA•LIFTS, type _____

 DENKA•LIFT Spare parts
 Technical support

I have used DENKA•LIFTS for sale or to replace: type _____

We are interested in used machines, please offer:

trailer platforms special narrow machines scissor platform selfpropelled

Please offer used machines from recto or from your homepage

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